

Benchmark Indicator Analysis

Prepared: April 8, 2011
Facility Name: Sample Hospital

Your Information:

Facility Bed Size:	250
Average Daily Census:	41.9
Total Accounts Receivable:	\$7,722,450
Cash Receipts per Month:	\$1,808,374
Gross Revenue per Month:	\$2,843,505
A/R Over 90 Days:	\$3,840,899
Monthly Cost of Admissions Office:	\$45,000
Monthly Cost of B.O. (billing/collections):	\$40,000
Write Offs per Month - Administrative:	\$135,675
Write Offs per Month - Bad Debt:	\$207,817
Write Offs per Month - Charity:	\$86,487
Write Offs per Month - TOTAL:	\$429,979
Number of Open Accounts:	9,250
Percent A/R in Self Pay:	20.00%
Discharged Not Final Billed:	\$1,500,000

Data Provided: Enter Date Compiled
Name of provider: Enter Contact Name

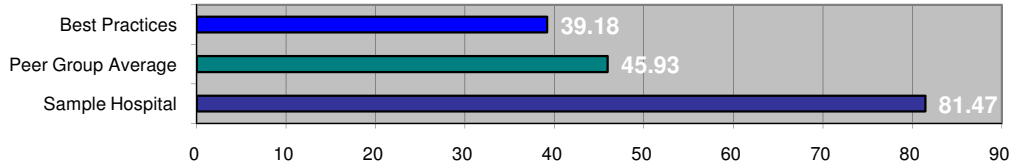
For additional
information:

re|solution
P.O. Box 270903
Louisville, CO 80027
800.355.0410
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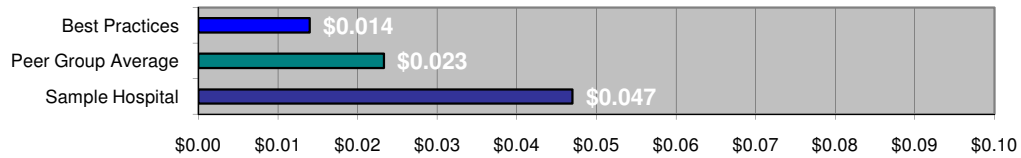
Robin Bradbury
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303.318.4292 direct
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Sample Hospital

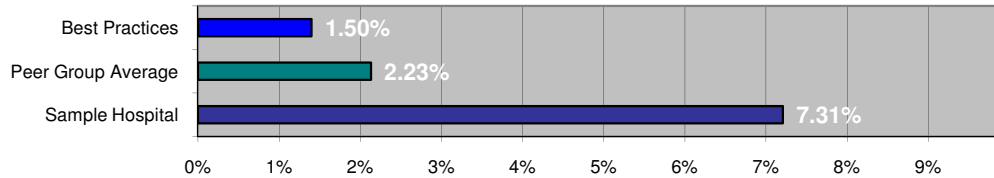
Gross Days in A/R Outstanding



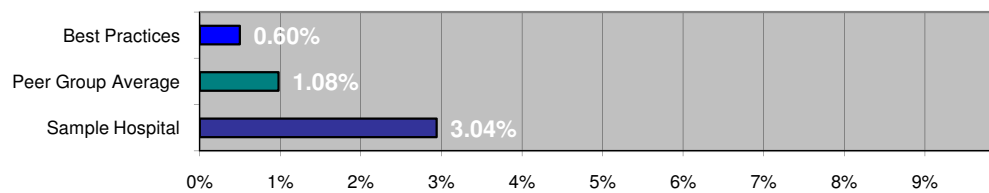
Cost to Collect per Dollar



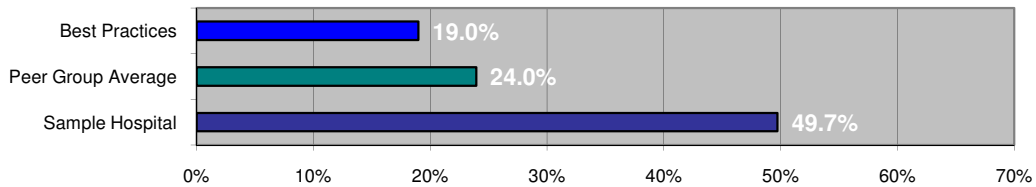
BAD DEBT Write-Offs as a Percentage of Revenue



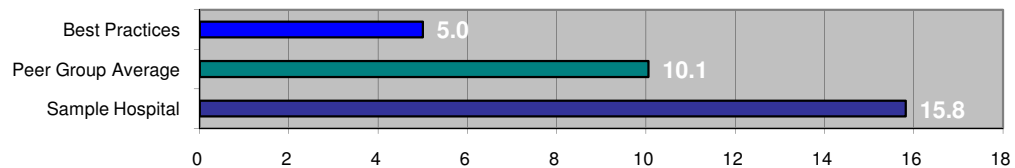
CHARITY Write-Offs as a Percentage of Revenue



A/R Greater than 90 Days as a Percentage of Total A/R



Days in Discharged Not Final Billed



Opportunity Analysis

Sample Hospital

April 8, 2011

	Hospital	Peer Group	Difference	Cash Opportunity
AR Days Reduction	81	46	36	\$2,142,599
Days over 90 Reduction	49.7%	24.0%	25.8%	\$995,686
DNFB Reduction	15.8	10.1	5.77	\$347,542
Cost to Collect Reduction	\$ 0.047	\$ 0.023	\$ 0.024	\$272,318
Bad DebtWrite off Reduction	7.3%	2.2%	5.1%	\$866,441
Charity Write off Reduction	3.0%	1.1%	2.0%	\$334,663

	Hospital	Best Practices	Difference	Cash Opportunity
AR Days Reduction	81	39	42	\$2,549,483
Days over 90 Reduction	49.7%	19.0%	30.7%	\$1,186,817
DNFB Reduction	15.8	5.0	10.83	\$652,554
Cost to Collect Reduction	\$ 0.047	\$ 0.014	\$ 0.033	\$379,161
Bad DebtWrite off Reduction	7.3%	1.5%	5.8%	\$990,987
Charity Write off Reduction	3.0%	0.6%	2.4%	\$416,556